

Cooperating with simount to Design Logistics DX
Launch of TMS Site Construction and Centralized Operation Center Project
Promoting the construction of a sustainable logistics network that involves multiple customers in terms of both data utilization and on-site administration

Konoike Transport Co., Ltd. (Headquarters: Chuo-ku, Osaka, Japan; Representative Director, Chairman, President and Chief Executive Officer: Tadahiko Konoike; Hereinafter “Konoike Transport”) is collaborating with simount, Inc. (Headquarters: Chuo-ku, Tokyo, Japan; Chief Executive Officer: Satoshi Wada; Hereinafter “simount”) to launch a project focusing on TMS (Transportation Management System) site^{*1} construction and the creation of a centralized operation center. With this initiative, Konoike Transport will collaborate with partner companies based on its own trunk line network of vehicles while receiving assistance from simount to establish data infrastructure, optimize dispatching, and promote sales and business collaboration, as it aims to build a logistics network where it works together with multiple customers.

^{*1} Logistics sites operated with a transport management system

The logistics industry is facing major challenges regarding driver shortages and the sustainability of long-distance transportation, and it is becoming harder to solve such problems with traditional efficiency measures implemented by individual companies. Konoike Transport is endeavoring to address these challenges by redesigning trunk line transportation based on a unified policy of dispatch system investment and physical network^{*2} construction.

This project was deliberated and reported by the Logistics Strategy Committee of Konoike Transport over the period from August 2025 to January 2026. In January 2026, the MVP (Minimum Viable Product)^{*3} was completed for the TMS, and 20 sites are planned to be constructed during 2026. In March 2026, Konoike Transport decided on constructing a centralized operation center and logistics network as specific measures to work on together with simount.

^{*2} A concept of a revolutionary logistics system for achieving a sustainable society by improving utilization rates and lowering fuel consumption via the sharing of warehouses and transportation methods such as trucks

^{*3} A practical product with the minimum functions for providing value to customers

In the partnership with simount, Konoike Transport works on consolidating and integrating distribution data from various sites and identifying the data required for building TMS sites and a centralized operation center. The company will also work to build optimal dispatch logic based on real data, which visualizes regional operation numbers, and the possibility of combining operations, consolidating round-trips, and turning one-way trips into round-trips.

The assistance of simount will also enable the company to control new vehicle dispatch and trunk line transportation jobs at the centralized operation center, and providing this service to multiple customers will improve the efficiency of transportation at large. Konoike Transport will first work on achieving a network that connects with existing customers and new customers between Tokyo and Osaka, as the company aims to construct a flexible trunk line transportation system that includes the use of relay points and the sharing of trucks.

Konoike Transport will also partner with simount on sales and other work collaboration as the company verifies the expected effects of improvement and realize proposals for new customers. In addition to solving transportation issues such as single-trip/round-trip transportation and daily fluctuations, the company will improve loading rates by transporting different types of cargo together and matching round-trips, and thereby create a sustainable and highly productive logistics model by achieving stable transportation.

By partnering with simount after creating a centralized operation center, Konoike Transport will build a logistics economic zone that involves multiple customers, and thereby provide customers with sustainable logistics functions. Konoike Transport will continue to work on creating more sophisticated logistics networks that combine on-site capability and data utilization, as the company aims to solve issues facing society and create new value.

■ Project Overview

- Partner: simount, Inc. (<https://simount.com/>)
- Goal of partnership: Constructing TMS sites, creating a centralized operation center, and promoting the construction of a logistics network
- Main work: Consolidating and integrating distribution data, assisting the construction of a centralized operation center, visualizing operations, and optimizing dispatch, etc.
- TMS site construction milestone: MVP completed in January 2026, aiming to construct 20 sites in 2026
- Logistics network construction milestone: Aiming to first realize a network between Tokyo and Osaka

■ Hiromitsu Kuramoto, Executive Officer, Deputy Executive General Manager of Food and Life-Related Industry Division (In Charge of General Logistics), and Logistics Strategy Planner at Konoike Transport



Background and Goals of Project Launch

The Logistics Strategy Committee was first established as an organization encompassing the various divisions, branches, and Group companies of the KONOIKE Group in order to strengthen collaboration and partnership within the Group. In particular, truck dispatch work relies on person-to-person connections, and this work is not conducted in a systematic and efficient manner. In order to transform these individual points into one-dimensional lines, and one-dimensional lines into two-dimensional planes, a transformation from analog to digital work is essential.

Aims of Partnering with simount

Konoike Transport aims to create more efficient dispatch work through digitalization and utilize the data of multiple customers in order to improve loaded vehicle ratios and round trip ratios via an automatic dispatch system. By establishing a centralized operation center based

on this mechanism, Konoike Transport will aim for overall optimization based on sharing data with other companies in the industry and partner companies.

Value Provided to Customers and Society

As the numbers of drivers and logistics companies are clearly declining, it is important that we build a mechanism to achieve sustainable logistics, so that we can ensure that there shall be no disruptions in the everyday life we have come to expect. By creating such a mechanism, Konoike Transport will contribute to our customers and regional society.

Future Outlook and Challenges

First of all, Konoike Transport will promote digitalization within the Group. At the same time, the company will propose data analysis and efficiency improvements to customers that endorse the project. After improving efficiency for specific customers and the KONOIKE Group itself, Konoike Transport will need to work on increasing the number of companies that endorse the project and those that work together with the company to expand the initiative in terms of both quality and quantity, and thereby establish a logistics economic zone.

■ **Overview of Konoike Transport Co., Ltd.** (<https://www.konoike.net/en/>)

The KONOIKE Group is a professional services group that, beyond logistics, continues to strive to solve societal issues and drive innovation through manufacturing, healthcare, airport operations, and more.

Registered company name	Konoike Transport Co., Ltd. *Tokyo Stock Exchange Prime Market	Representative	Representative Director, Chairman, President, and Chief Executive Officer Tadahiko Konoike
Osaka Head Office	4-3-9 Fushimimachi, Chuo Ward, Osaka	Tokyo Head Office	6-10-1 Ginza, Chuo Ward, Tokyo
Founded	May 1880	Company established	May 30, 1945
Share capital	1.723 billion yen	Employees	Approx. 25,000 (consolidated) *Including temporary staff
Net sales	355,555 million yen (consolidated)	Operating income	22,785 million yen (consolidated)
Business activities	Steel, engineering, food-related and temperature controlled logistics, food products, lifestyle, medical, airport operations, international logistics, Indian operations		

*Share capital, net sales, operating income, number of employees: Current as of March 31, 2026

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